BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 307.054.423.976 | 227.871.958.425 |
| I | Cash \& Cash equivalents | 110 |  | 4.570.731.538 | 11.711 .650 .221 |
| ----- 1 | Cash | 111 | V. 01 | 4.570 .731 .538 | 11.711.650.221 |
| 2 | Cash equivalents | 112 |  | ------------ |  |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| -----1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 41.683.140.844 | 25.422.446.314 |
| 1 | Trade accounts receivables | 131 |  | 36.922.230.288 | 35.441.977.412 |
| 2 | Prepayment to suppliers | 132 |  | 12.054.465.949 | 7.096.328.873 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- | ------------ |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.--- 03 | 11.105.548.424 | 1.------------ |
| ------- | Provision for short-term doubtful debts | 139 |  | (18.399.103.817) | (18.399.103.817) |
| IV | Inventories | 140 |  | 243.970.772.818 | 181.263.655.892 |
| 1 | Inventories | 141 | V. 04 | 258.997.319.098 | 196.290.202.172 |
| 2 | Provision for devaluation of inventories | 149 |  | (15.026.546.280) | (15.026.546.280) |
| V | Other short-term assets | 150 |  | 16.829.778.776 | 9.474.205.998 |
| -----1 | Short-term prepaid expenses | 151 |  | 9.616 .897 .141 | 7.190.989.412 |
| 2 | VAT deductible | 152 |  | 4.312.972.106 | 565.488 .084 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 1.104 .280 .238 | 673.218.968 |
| 4 | Other short-term assets | 158 |  | 1.795.629.291 | 1.044.509.534 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 110.752.441.599 | 96.785.611.593 |
| I | Long-term receivables | 210 |  | ---------------- | --------------- |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 96.217.885.079 | 88.851.017.279 |
| 1 | Tangible fixed assets | 221 | V. 08 | 94.297.106.779 | 81.345.921.032 |
|  | - Historical cost | 222 |  | 307.006.208.583 | 291.359.780.254 |
|  | - Accumulated depreciation | 223 |  | (212.709.101.804) | (210.013.859.222) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | - | - |
|  | - Historical cost | 228 |  | - | - |
|  | - Accumulated depreciation | 229 |  | - | - |


| 4 | Construction in progress | 230 | V. 11 | 1.920.778.300 | 7.505.096.247 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | - |  |
| 1 | Investment in subsidiaries | 251 |  | - |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | - |  |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | 259 |  | - |  |
| V | Other long-term assets | 260 |  | 14.534.556.520 | 7.934.594.314 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 14.534.556.520 | 7.934.594.314 |
| , | Deferred income tax assets | 262 | V. 21 | ------------- | ----------- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 417.806.865.575 | 324.657.570.018 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 304.088.220.420 | 208.120.599.303 |
| I | Short-term liabilities | 310 |  | 227.749.580.420 | 132.378.359.303 |
| ------1 | Short-term borrowing | 311 | V. 15 | 85.687.225.894 | 51.471.017.275 |
| 2 | Trade accounts payable | 312 |  | 117.613.813.033 | 56.466.401.409 |
| 3 | Advances from customers | 313 |  | 19.660 .355 .557 | 11.328.541.139 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 104.376.819 | 779.984 .583 |
| 5 | Payable to employees | 315 |  | 464.418 .356 | 2.792 .617 .670 |
| 6 | Payable expenses | 316 | V. 17 | 2.237.082.706 | 8.922.379.585 |
| 7 | Intercompany payable | 317 |  | ----------- | ------------ |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V.-18 | 1.982 .308 .055 | 617.417 .642 |
| 10 | Provision for short-term liabilities | 320 |  | ------------ | --- |
| 11 | Bonus and welfare fund | 323 |  | - |  |
| II | Long-term liabilities | 330 |  | 76.338.640.000 | 75.742.240.000 |
| ---1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - |  |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 76.338 .640 .000 | 75.742 .240 .000 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 113.718.645.155 | 116.536.970.715 |
| I------ | Capital sources and funds | 410 | V. 22 | 113.718.645.155 | 116.536.970.715 |
| -----1 | Paid-in capital | 411 |  | 90.478.550.000 | 90.478.550.000 |
| 2 | Capital surplus | 412 |  | 829.809.325 | 829.809.325 |
| 3 | Other capital of owner | 413 |  | - | - |
| 4 | Treasury stock | 414 |  | (18.309.325) | (18.309.325) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | - | - |
| 8 | Financial reserve fund | 418 |  | - | - |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 22.428.595.155 | 25.246.920.715 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 417.806.865.575 | 324.657.570.018 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 97.350.728.354 | 88.657.548.503 | 253.981.985.811 | 272.080.784.359 |
| 2. Deductions | 02 |  | 14.267.273 | - | 54.425.955 | 31.367.659 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 97.336.461.081 | 88.657.548.503 | 253.927.559.856 | 272.049.416.700 |
| 4. Cost of sales | 11 | VI. 27 | 87.337.970.729 | 82.232.644.712 | 227.245.761.459 | 235.092.503.642 |
| 5. Gross profit (20=10-11) | 20 |  | 9.998.490.352 | 6.424.903.791 | 26.681.798.397 | 36.956.913.058 |
| 6. Financial income | 21 | VI. 26 | 3.960 .618 | 38.840.189 | 148.205.490 | 520.202.191 |
| 7. Financial expenses | 22 | VI. 28 | 2.340.727.501 | 1.717.893.140 | 7.572.477.245 | 7.243.292.546 |
| - In which: Interest expense | 23 |  | 2.340.150.705 | 1.717.488.975 | 6.267.523.172 | 5.782.330.761 |
| 8. Selling expenses | 24 |  | 2.353.547.724 | 3.133.457.265 | 8.434.538.369 | 9.743.801.646 |
| 9. General \& administrative expenses | 25 |  | 3.649.769.834 | 2.538.805.635 | 10.769.662.673 | 13.798.961.505 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 1.658.405.911 | (926.412.060) | 53.325.600 | 6.691.059.552 |
| 11. Other income | 31 |  | 530.895.094 | 619.220.421 | 3.691.724.094 | 1.948.503.205 |
| 12. Other expenses | 32 |  | 808.227.974 | 404.315.976 | 6.563.375.254 | 948.162.945 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (277.332.880) | 214.904.445 | (2.871.651.160) | 1.000.340.260 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 1.381.073.031 | (711.507.615) | (2.818.325.560) | 7.691.399.812 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | - | - | - | 1.260.436.114 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 1.381.073.031 | (711.507.615) | (2.818.325.560) | 6.430.963.698 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 1.381.073.031 | (711.507.615) | (2.818.325.560) | 6.430.963.698 |
| 19. EPS (VND/share) | 70 |  | 152 | 79 | (312) | 869 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | (2.818.325.560) | 7.691.399.812 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 8.113.065.569 | 10.806.063.179 |
|  | Provisions | 03 |  | - | 12.534.975.116 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | 3.426.950.890 | (10.730.476) |
|  | Loan interest expenses | 06 |  | 2.340.150.705 | 5.782.330.761 |
| 3 | Operating profit before the changes of current capital | 08 |  | 11.061.841.604 | 36.804.038.392 |
|  | Changes in accounts receivable | 09 |  | (21.190.359.579) | (2.466.854.471) |
|  | Changes in inventories | 10 |  | (62.707.116.926) | (14.014.657.129) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 60.780.601.263 | (3.468.778.553) |
|  | Changes in prepaid expenses | 12 |  | (9.025.869.935) | (2.282.593.829) |
|  | Loan interest paid | 13 |  | (1.965.739.470) | (5.033.247.161) |
|  | Corporate income tax paid | 14 |  | - | (1.218.463.918) |
|  | Other receivables | 15 |  | - | - |
|  | Other payables | 16 |  | -- | - |
|  | Net cash provided by (used in) operating activities | 20 |  | (23.046.643.043) | 8.319.443.331 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (21.485.089.749) | (4.210.060.607) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 2.430.000.000 | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 148.205 .490 | 10.730 .476 |
|  | Net cash used in investing activities | 30 |  | (18.906.884.259) | (4.199.330.131) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 187.816.479.750 | 201.889.261.332 |
| 4 | Cash paid to principal debt | 34 |  | (153.003.871.131) | (206.256.041.628) |
| 5 | Cash paid to financial lease debt | 35 |  | $\bigcirc{ }^{-}$ | - |
| 6 | Dividend, profit paid for owners | 36 |  | - | - |
| $\cdots$ |  |  |  |  | - |
|  |  | 40 |  | 34.812.608.............. | (4.366.780..296) |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (7.140.918.683) | (246.667.096) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 11.711.650.221 | 4.187.567.859 |
|  | Influence of foreign exchange change | 61 |  | - | - |

